Campus Placement Cell_ IGNOU
Placement Drive for
RC Bangalore

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CAMPUS PLACEMENT DRIVE IGNOU RC BANGALORE

CAMPUS PLACEMENT DRIVE

Launch Your Career. Grow with SkillFlow.

SkillFlow LEARNING

Business Development Associate Trainee

Join an innovative EdTech company and build a rewarding career in business development.

35 OPENINGS

FOR IGNOU STUDENTS & ALUMNI ONLY

APPLICATION CLOSING
(Cut-off Dates)

7th Sept., 2026
& 14th Sept., 2026

INTERVIEW DATES
(Virtual Mode)

16th Sept., 2026
& 18th Sept., 2026

IMPORTANT NOTE

Only shortlisted candidates will be informed separately via email/phone.

ROLE OVERVIEW

As a Business Development Associate Trainee, you will identify opportunities, connect with potential clients, build relationships and contribute to driving business growth.

KEY RESPONSIBILITIES

- Lead Generation & Prospecting
- Client Acquisition
- Relationship Management
- Sales Strategy & Planning
- Reporting & Documentation

COMPENSATION

Stipend (During Training)
₹17,000 per month

Incentives
Up to ₹12,000

CTC Post Training
₹5,00,000 – ₹7,00,000 per annum

Travel Allowance
₹1,000

ELIGIBILITY

- Qualification: Any Graduation or Above
- Experience: Freshers to 1 year
- Location: HSR, Bangalore
- Employment Type: 6 Months Training (Trainee)

WHY JOIN US?

- Learn from industry experts
- Work on real projects & challenges
- Performance based incentives

KEY SKILLS

- Excellent communication & presentation skills
- Strong negotiation & persuasive abilities
- Customer-centric approach and problem-solving mindset

GROWTH PATH

BDA (Trainee) → Team Lead → Sr. Team Lead → Manager → Sr. Manager → AGM / GM

Opportunities to grow and succeed at every step.

SCAN TO REGISTER

SELECTION PROCESS

Application Screening → Personal Interview → Final Selection

DOCUMENTS REQUIRED

- Aadhar Card Copy
- Pan Card Copy
- Updated Resume / CV

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CAMPUS PLACEMENT DRIVE IGNOU

CAMPUS PLACEMENT DRIVE

Build a Meaningful Career in Corporate Sales

JYESTA CORPORATE ENTITY

Business Development Associate (BDA)

An exciting opportunity to build your career with a leading Ed-Tech company

Only for IGNOU Students / Alumni Only

STUDENTS FROM PAN INDIA CAN APPLY

In collaboration with RC Bangalore

APPLICATION CLOSING
(Cut-off Dates)

7th Sept., 2026
& 11th Sept., 2026

INTERVIEW DATE & MODE
(For Shortlisted Candidates)

Will be informed to shortlisted candidates separately. Interview will be conducted via Online Mode / Virtual Mode.

IMPORTANT NOTE

Only shortlisted candidates will be informed separately via email/phone.

JOB ROLE
BUSINESS DEVELOPMENT ASSOCIATE (BDA)

An excellent opportunity to gain hands-on experience in corporate sales, build valuable skills and contribute to organizational growth.

ROLES & RESPONSIBILITIES

1. Assisting in developing and executing sales strategies.
2. Identifying and reaching out to potential clients.
3. Building and maintaining strong client relationships.
4. Achieving sales targets and reporting sales performance regularly.
5. Collaborating with the sales team to ensure effective marketing and sales initiatives.
6. Conducting market research to identify new opportunities.
7. Creating and delivering impactful sales presentations.
8. Maintaining detailed records of sales activities, client interactions, and leads.

INTERNSHIP DETAILS

- **Duration:** 6 months
- **Stipend:** ₹18,000 per month + additional incentives up to ₹15,000 based on performance.
- **Full-Time CTC:** Up to ₹9 LPA (₹4-6 LPA Fixed + ₹3 LPA Performance-Based Variable)
- **Work Days:** 6 days per week (Week off: Wednesday)
- **Location:** BHIVE AKR Tech Park, Bangalore

SELECTION PROCESS (VIRTUAL MODE)

1. **APTITUDE TEST** — Evaluating candidates' analytical and problem-solving skills.
2. **GROUP DISCUSSION (GD)** — Assessing communication and teamwork abilities.
3. **PERSONAL INTERVIEW** — Understanding the candidate's alignment with the role.

NUMBER OF OPENINGS: 25

ELIGIBILITY CRITERIA

- Open to students from all branches of study, including B.A., B.Sc., B.Com., BBA, MBA, and related fields.
- Passionate and self-motivated individuals eager to excel in corporate sales and client engagement.
- Age: 21 – 27 years

PREFERRED COMPETENCIES & SKILLS

- Strong communication and interpersonal skills
- Critical and out-of-the-box thinking
- Detail-oriented, go-getter attitude and a fast learner
- Strong organizational and leadership abilities
- Ability to perform well under pressure and meet deadlines

DOCUMENTS REQUIRED

- Updated Resume
- IGNOU ID Card
- Educational Certificates (All semesters/Highest qualification)
- Government ID Proof (Aadhaar / PAN / Voter ID)
- Passport Size Photograph

SCAN TO REGISTER

WHY GROW WITH JYESTA?

Industry-Aligned Training | Mentorship from Global Experts | AI-Powered Learning Platform | Real-World Internships & Projects | Collaboration with Top Companies | Excellent Career Growth Path

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ENABLING CAREERS, ENABLING FUTURES

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